

Minutes - 2017 Annual General Meeting

Date: Saturday, March 17th, 2018.

Time: Meeting came to order at 3:37 p.m. Adjourned at 5:30 p.m.

Location: Royal Canadian Military Institute, 426 University Avenue, Toronto

Directors and Officers in Attendance (10): Doug Smith (President), Jay Yakabowich (Vice President), Jay Brecher (Secretary), Norm Creen (Treasurer), Anne de Thy, Al LePage, Bill Pearson, Lily Whalen, Mirco Graenert, Peter Zowkewych

Other members in attendance (11): Karla Del Grande, Patrick Groulx, Stafford Whalen, Paul Osland, Daniel Fiorini, Ralph Cilevitz, Jack Pontes, Lynn Bourque, Niegel Goehagen, Duncan Greenshields, Robert Moore

Proxy Count: Doug Smith (30), Lily Whalen (13), Mirco Graenert (7), Karla Del Grande (4), Bill Pearson (1), Al LePage (1), Niegel Geohagen (1)

Opening Remarks (Doug Smith):

 Thanked everyone for attending, and thanked Jay Y. for hosting us at the Royal Canadian Military Institute.

Additional Items:

- Jack asked if we could discuss items as they arise on the agenda. Doug said that would be fine.
- Jack wants to talk about the possibility of having some additional outdoor masters meets.
- Karla wants to discuss items raised in last year's minutes, including:
 - o Administrative help for Doug and the board.
 - A written agreement with AO.
 - A strategic plan.
 - o The OMA goals and objectives

Agenda:

Motion by Anne to accept the agenda, seconded by Bob, and carried unanimously.

Minutes from the 2016 AGM:

Motion to accept the 2016 Minutes brought by Dan, seconded by Jack, and carried unanimously.

Remarks by Paul Osland:

- Doug invited new AO CEO Paul Osland to say a few remarks.
- Paul said that track and field has been his passion since he was 10 years old. Being in a leadership position is an exciting opportunity. He looks forward to working more closely with OMA. AO can assist OMA to become a thriving organization. OMA should have a membership base of 10,000, not 1,000. We've done a lot through sheer sweat and volunteer work. AO can provide the support that the OMA needs. There are many opportunities in other age groups. He'll be talking about the value which OMA brings to AO. Not many athletes have gone all the way from junior development to masters in Ontario, as has Paul.

Duncan asked whether there will be any conflicts for Paul. Paul says that the OMA board is very self-sufficient. At the CMA level, it remains to be seen whether conflicts will regularly arise. The CMA board discussed this issue without Paul, and then asked him not to step down.

President's Report (Doug Smith):

- OMA was formed in 1994. Incorporated in 1997, with three board members (Brian, Richard and Doug).
 For years, OMA only got \$4 out of the \$40 membership fee that went to the CMA. The CMA magazine,
 The MASTERpiece, was a large expense.
- Early-bird membership. About 450 out of 950 renewed this year by the early bird deadline.
- Paul: feedback from non-renewals who eventually renew reasons include injuries or too busy. Doug has been tracking when people were members and weren't members.
- Doug: there's about 3000 names on Trackie who are or have been members.
- Jack: good thing about early bird deadline is it gets renewal into people's heads.
- Lily: \$15 early-bird savings is not insignificant.
- Anne: 3 months might be too long to offer a discount.
- Doug: perhaps end the early-bird special just before the first mini meet.
- Trackie database linked to AC and AO databases.
- All events in 2017 were more well attended than previous years
- This year, CMAs were at March Break, and we had the largest turnout ever.
- Meet Directing responsibility taken on by Doug in 2008.
- Communications website redesigned. Newsletter goes to over 2,000 people.
- AO we send \$10 per member to AO. We're covered by AO insurance.
- Governance Committee is working to formalize our agreement with AO with a Memorandum of Understanding. Won't be finalized until after Paul is officially with AO. The goal is May 1st.
- Under 30 age category with AO eligible to participate in our meets. Jay B.: we could perhaps market towards this group to improve the level of competition at our meets.
- Toronto 2020 team uniforms This is a CMA issue. We will have uniforms provided through AC.
- Patrick: We should also market to older members not many of them compete in our meets.

Vice President's Report (Jay Yakabowich):

- Medals being produced like clockwork. Minimal waste.
- OMA awards upgrade from traditional plaque.
- Introduced OMA volunteer t-shirts It's now easy to identify the volunteers.
- OMA sandals (\$20; \$25 with shipping) will be available at OMA outdoor championships.
- This summer official/volunteer vests will be available, and official/volunteer name tags

Financial Report (Norm Creen):

- We've come a long way in recent years.
- Events 2017 net surplus from regular OMA events. In 2017, we also had NCCWMA (\$13K net surplus; compared to \$3-4K net surplus from previous CMA outdoor championships).
- Note that some of these events (such as CMA indoor and outdoor championships) will not be held in Ontario in the next few years.
- Statement of Operations by Source: Variations in 2017 equipment purchases, including a photo timer, full set of hurdlers, throwing implements, and something to hold them in. We could capitalize those items and amortize them, but Norm believes it's more transparent to realize them in the year they are incurred. This method of reporting is acceptable for a business under \$500,000. The choice is to put it in expenses in one year, or put it in assets and amortize it over an appropriate number of years.
- Karla asked why sprinters at OMA meet when electronic timing failed were not permitted to race again. Doug said they didn't ask. Doug said there will be a change in procedure which hopefully won't result in any hand timed results going forward.
- Jay B. asked about intermediate lap splits Paul said he and Randolph are investigating it.
- Duncan brought a motion to change the reporting of equipment purchases to be amortized over an appropriate period of time, seconded by Niegel, and carried unanimously.

- Bill said that we should set a threshold to amortize all equipment purchases above a certain dollar value. Paul suggested that the board decide how to implement this.
- Net deficit of \$48K, including equipment purchase of \$72K.
- Equipment will be added to the assets on the balance sheet, under long-term assets, and also under unrestricted fund balance. Patrick suggested that we add a note to the financials.
- Internal restricted funds TO2020 reserve \$20K USD or \$25K CAD.
- WMA required a \$25K bond money up front, upon signing of the contract.
- Duncan asked whether OMA provided funding to World Masters Rankings? Answer: no, only CMA.
- Paul suggested that the current year budget be presented at future AGMs, after receiving prior approval from the board.

Directors' Reports:

Records (Duncan Greenshields):

- 64 records OMA set in 2017.
- There was uncertainty regarding certification of road race records. The OMA website now lists the criteria (both the distance and the elevation must be certified; elevation must not drop more than 1m/km).
- Race Walking records will be on the website soon.

Officials and Volunteers (Lily Whalen):

- Always a struggle to get officials to our meets. Lily arranged for a note to be circulated to all officials
 across Ontario, not just Toronto. We now provide hotel accommodations for out of town officials.
- Paul: officials are always looking to get credits in provincial, national and international meets. Lily: only certain meets grant those credits.

Road Races (Doug):

Road races have been going very well. Robbie Burns, etc.

Throws (Bill):

- Lots of growth. Four flights of Shot Put at CMAs, including an all-female flight for the first time ever. Over 4000 friends on Facebook. Young people are on Instagram and snapchat.
- Huge turnout at NCCWMAs
- We need to move towards electronic measuring. There's a movement to reduce time between throws.
- Upgrades needed at TTFC and Varsity Centre (e.g. east cage needs to be replaced). Bill is working with AO to put in a proposal for Trillium capital grant funding for these upgrades (\$100K of \$150K of total upgrades; we need to have some skin in the game for the grant to be successful).
- There will be three Throwers Club meets next year. Possibly some Twilight Meets in Brampton as well.
- Ultraweights are going to have to wait until 2019.

Motion to accept all of the directors' reports brought by Bob, seconded by Dan, and carried unanimously.

Executive Elections:

As per Bylaw 4.3b, these directors must stand for election or re-election:

Jay Brecher
Al LePage
Lily Whalen
Daniel Fiorino (nominated by the Board for election)
Lynn Bourque (nominated by the Board for election)

Motion to accept these directors brought by Jay Y., seconded by Bill, and carried unanimously.

Slate of Officers 2018:

Doug Smith, President
Jay Yakabowich, Vice President
Norm Creen, Treasurer
Jay Brecher, Secretary

Motion to accept executive by Dan, seconded by Al, and carried unanimously.

Current Directors: (not requiring election)

Anne de Thy Mirco Graenert
Bill Pearson Daniel Fiorini
Lynn Bourque Peter Zowkewych

Motions:

 Motion to add a Special Resolution to the OMA ByLaws. The motion changes the address of the OMA from the old Athletics Ontario address to their new location:

RESOLVED AS A SPECIAL RESOLUTIONS THAT:

The address of the registered office of the Association within the City of Toronto, be and same is hereby fixed at:

3701 Danforth Ave. Scarborough, ON M1N 2G2

Motion by Doug, seconded by Bob, and carried unanimously.

Additional items:

- Jack suggests that we can market masters-friendly outdoor meets to OMA members. Paul agrees. AO
 can help OMA with that. We should identify masters-friendly meets.
- Bill made motion last year to hire someone to help develop a strategic plan. The board member who had responsibility for it left OMA. Jay Y. undertook to take the lead with this going forward, and Mirco undertook to be his second. Bill says that we should enlist a professional to help with this.
- Karla is concerned about all that Doug does, suggesting that he needs some administrative support.
- Doug said that the MOU with AO would address this. Jay Y. referenced the BOD motion which passed on Feb. 26th, which called for the BOD to enter into a MOU with AO. Paul: OMA members are part of AO. Paul is interested in considering ways that AO can help OMA, and leveraging their resources in a way that can help OMA.
- Karla noted that AO previously sought a larger percentage of OMA membership fees.

Adjournment:

Bob brought a motion to adjourn, seconded by Paul, and passed unanimously.



President's Report - March 2018

Membership

- We finished the 2017 year with 964 members
- Once again, we had a 30% off 'Early Bird' membership fee reduction until March 1st. Brand new members remain at \$35 all year.
- All OMA members are automatically Athletics Ontario, Athletics Canada, and Canadian Masters Athletics members.
- We use the Trackie. Me database that is linked to the AO membership database, and the AC database.

Events

The OMA hosted the following events (including participation):

- Three indoor Winter Mini Meets (488) increased by 54 from last year
- OMA Indoor Championships (157) 8 less than last year
- Canadian Masters Indoor Championships (255) 14 more than last year. The largest indoor meet in CMA history
- OMA Outdoor Championships (292) 45 more than last year
- CMA Outdoor Championships/ NCCWMA (943) largest CMA meet in history
- Three Cross Country races (218) 278 last year
- Ontario Cross Country Championships (148) 50 less than last year

We have included most distances in our OMA Road Race Series around the province, with more participation than ever

Meet Directing

- I was the Meet Director for the five Indoor meets, two Outdoor meets and Race Director for the three Cross country races.
- We set up a Local Organizing Committee (LOC) for the NCC meet and continued to use it for subsequent events
- We continue to use Trackie.Reg for online registrations. It checks for active AC#'s from across Canada.

Communications

- The OMA web site was revamped to group events into categories Indoors, Outdoors, Roads, and Cross Country
- Regular Ontario Masters Enews are sent to over 2000 subscribers
- We have 661 friends on the OMA Facebook page
- Michelle Clarke manages the OMA Instagram account with 1,479 followers
- Sherry Watts manages our Twitter account. We have 397 followers.



President's Report (Continued)

Athletics Ontario

- The OMA continues to build on our relationship with AO. We forward \$10 from each registration to include OMA members as AO members. (we also forward \$15, through AO, to be included as CMA and AC members).
- Our events are covered by AO insurance and our members are covered during athletics activities.
- Our Governance Committee is working to formalize our agreements with AO with an MOU.
- We continue to participate in the Ontario Cross Country Championships
- AO instituted a new 'Sub 30' category for 20-29 year olds to be able to participate solely in OMA events

Awards

- We awarded our Masters Athletes of the Year to Karla Del Grande and Paul Osland
- Once again, we co-hosted the Ontario Athletics Awards with AO

Volunteers

- We set up a web page on our site where Lynn McFerran coordinates the volunteers for our events.
- Jay Yak designed a high-profile shirt that they wear

TO2020

- The World Championships in Toronto will provide the OMA with an opportunity to grow in membership, Officials, Masters meet expertise, marketing, etc.
- Various Managers have been hired and planning is proceeding as planned.

Doug Smith

President & Chairman of the Board, OMA



Vice President's Report

I joined the Executive of OMA as Vice President in August 2017 and since have engaged with the Board of Directors and Executive in ongoing operations and of particular interest, discussions on our longer term plans for the future.

PAST YEAR UNDERTAKINGS:

Have continued to support OMA in marketing and promotion support including but not limited to:

- 1. **OMA Medals** A new supply of medals was secured in December 2017. This represents one year's supply. This was introduced in February 2018 beginning with the first OMA Road Race Series event and will last us through the Outdoor T & F Championships and fall Cross Country events.
- 2. Am pleased to report we have minimal waste (minimal design changes from year to year thus no need to discard unused medals) and we continue to benefit with a low-cost-point (approximately half the cost of a CDN supplier), working with a world-class Toronto distributor that manufactures overseas.
- 3. **OMA Annual Awards** The 2017 annual awards (held in conjunction with Athletics Ontario), received an upgrade moving away from a traditional plaque to a modern plex-glass etched stand-alone trophy. Awards were well received by recipients. Investment in this upgrade was minimal.
- 4. **OMA Signage** Two new pull-up banners where developed earlier in the fiscal year: one featuring the "Race Walk" and the second, "Throws" disciplines. Both banners feature a variety of OMA athletes. These banners are not date sensitive and can be used over the next few years at various events, meets and shows.
- 5. **OMA Road Race (RR) Series** As with each year, the discipline is supported with a refreshed RR Series pull-up banner that features an OMA RR athlete and listing of the 2018 event races. This banner is used at all RR events including RR expos and medal pick-up tables. We also produce / print a colour promotional card that lists the entire event series and features the OMA value proposition. The card is distributed through the course of the series via multiple channels. Last, overall-series-winner framed certificates (top 3 male and female), are produced and distributed in the fall of each year.

6. OMA Wear

- This past year, OMA produced a one-time tech-racing singlet. It was provided to all early-entry OMA Outdoor T & F Championship athletes @ n/c / included in the entry fee. This initiative, born at the 2017 OMA AGM, was a value-added member strategy that proved to be extremely popular to our membership. Many OMA members where these singlets at multiple event through-out the year which also serves as an ongoing promotional vehicle for OMA. This was a major investment / expense in our membership.
- An OMA Volunteer T-shirt was also developed and used at events run by OMA throughout the year. This not only made it easier for everyone to "spot" volunteers but added an additional level of professionalism to the meets we are engaged in.
- Last, in the fall of last year, OMA secured its first shipment of "OMA Sandals / Flip-flops" featuring the OMA logo. Several pair where ordered and distributed in early 2018. We purposely secured a small quantity of additional sandals which will be made available to members at the 2018 Summer T & F Championships if in demand, we will take orders for additional and distribute to members shortly after. These are produced and sold to members on a full recovery basis.



Vice President's Report (Continued)

UPCOMING YEAR UNDERTAKINGS:

With the exception of the one-time OMA singlet, we will continue with the above items / strategies.

Two additional initiatives are in progress:

- 1. OMA Official / Volunteer Vest Expect to introduce Summer 2018
- 2. **OMA Official / Volunteer Name Tag** Expect to introduce Summer of 2018

Last, with support of OMA BODs' will look for additional opportunities to drive organizational and membership participation / growth including closer collaboration with our partners and networks.

Jay Yakabowich, VP, OMA



Ontario Records Report

In 2017, 64 various Ontario Masters records were set, which was less than normal for the past few years (for example, our recent "high" was 2014's 118.) The 64 break down to 37 new Outdoor records and 27 Indoors. By category there were 27 Outdoors individual records set, 22 Indoors individual record marks, 7 relay records, 4 Combined Events records, and 4 new road race bests in 2017.

For Indoors in individual events, 10 were set on the Track and 12 in the Jumps and Throws. These 22 records were 14 Men's records and 8 Women's.

In Outdoors individual events, the 27 new postings had 20 in the Field events and 7 new records on the Track. This involved 10 Men's new bests and 17 Women's.

After no new Road Bests in 2016, 4 Women's Bests were set on the Roads in 2017. Ken Hamilton has worked hard in this area, and we are up to date on applications for a Record. Previously many members were uninformed or confused about setting new Road Records. In order to clarify what is required for a new Road Best, we have updated the website outlining the criteria, including the need for a course to be certified and be within allowable limits for <u>descent</u> (< 1m/km). We have worked with Lynne Bourque to highlight this for the Road Race series. Hopefully members will access this information and there be less confusion.

Recently I posted a preliminary table for Indoor 5000m records for Ontario. After a bit of time for feedback, I plan to incorporate these records and maintain them on-going. We are close to doing the same with Race Walking Road Bests.

We also approved recently the addition of MIXED RELAYS (2 Men, 2 Women) to Ontario records. We are still waiting for the first mixed teams to be new record holders.

For the 12 months in 2017 our online records database was accessed by 2,019 visitors and "page views" were 6,955. Those are both new highs, including visits from 30 countries outside of Canada and the USA.

Once again, I would also like to add my personal thanks to Ken Hamilton and Peter Zowkewych for their hard work and great assistance in compiling records for Relays, Roads, and Combined events. Those records wouldn't be there without them.

Duncan Greenshields



Officials and Volunteers Report

OFFICIALS (Lily Whalen):

- Recruiting officials to cover all disciplines is always a challenge. Fortunately, we have a set of officials who I can always count on, but it's not enough.
- Since 2017, all our Master's meets are included in AO's list of meets and Officials availability sent out by Peter Hocking, AOO's Chair to all officials across Ontario, not just the GTA area. That said, many officials do not reply to me indicating if they are interested or not, thus it's up to me to follow through again and again until I get an answer....I am very persistent.
- At each AO meet that I officiate, I always try to recruit officials that have never officiated at our meets. Some do come, but some are **not** interested in officiating at Masters' meets.
- Special Note: 2017 was a very big year. With the NCCWMA/CMA combined Championships there was a
 need for more officials in order to accommodate close to 1000 athletes. We invited officials from across
 the USA. We had approximately 40 Canadian officials and 20 USA officials.
- Our other challenge is Volunteers. For many years I was in charge of volunteers as well but handed over the rein to Lynn McFerran. We are very fortunate to have Lynn taking over the task of recruiting volunteers. She has done a terrific job and I am ever so grateful.

VOLUNTEERS (Lynn McFerran):

- Volunteers are recruited from various sources: Volunteers Toronto, AO, Toronto Track Volunteers, word of
 mouth and from just asking them to come back again and bring a friend.
- The NCCWMA/CMA outdoor championship was the little meet that grew and grew. The volunteer requirement grew exponentially with the number of entries. There was a call for volunteers on the OMA web site but this was not going to support the meet over 3 long days. OMA posted on Volunteer Toronto at the beginning of August, the response was amazing. There were over 60 volunteers on site at Lions Pan Am stadium each day, Friday-Sunday. Most of the volunteers are students looking for community hours. The Brampton Track club athletes came out and were the hurdle crew for the whole meet, supported by one of the coaches John McCart. A database has been collected of all the volunteers and was the bases of recruiting volunteers for Cross Country meets and the 2018 indoor season.
- Cross Country meets saw 4-5 volunteers coming out for each meet. One of the drawbacks to XC volunteer
 recruitment is that it is a short time period for volunteering and some of the parks are not easy to access via
 TTC, (Sunnybrook).
- Volunteer Toronto www.volunteertoronto.ca had worked in the summer and OMA posted to the web site
 and there was a good response for volunteers especially for the OMA Championships in February and the
 CMA championships in March.
- I also connected with Toronto Track Volunteers, There was no way to track who from this site might have volunteered. There were on average 10 volunteers at each of the three mini meets, 15 at the OMA championships and 15-18 each day of the CMA meet. Would like to think we can encourage some of the volunteers to become officials. I will like to add that we had a volunteer since the age of 13 (he is now 17) and is an AO official who continues to come out to our meets and also officiate AO meets.
- The posting on the Volunteer Toronto site had over 100 views when I checked it today.
- Suggestions for OMA/CMA volunteers meet:
 - 1. Develop a volunteer application form to be posted on OMA web site/Volunteer Toronto/AO website. (Lynn will work on this for outdoor meets and future use)
 - 2. Recognition for the volunteers (in the process of creating a certificate to send to them for 2018 indoor season), some other thank you as too.
 - 3. Develop the volunteer page in OMA web site, photos, etc.
 - 4. Training for volunteers that are doing an officials job, (workshop or session)
 - Encourage the officials to be supportive to the volunteers, and show them respect and consideration.



ONTARIO MASTERS ATHLETICS BALANCE SHEET AS AT DECEMBER 31, 2017

	2	017	2016		
ASSETS					
Current Assets: Cash (DUCA)	\$ 12,877		\$ 73,918		
Petty Cash Short-term Investments:	380		150		
ING Bank DUCA PayPal Balance	17,965 50 110		17,965 50 110		
Accounts Receivble Prepaid Expenses Medals Inventory	3,774 7,454		1,643		
Total Assets		\$ 42,610		\$ 93,904	
LIABILITIES AND EQUITY					
Current Liabilities: Accounts Payable Deposit for Future Service	328		1,193		
Total Current Liabilities		328		1,193	
Internally Restricted Funds: TO2020 Reserve	25,090		26,870		
Unrestricted Funds: Surplus (Deficit), Current Year Fund Balance - Beginning of Year Unrestricted Fund Balance	(48,648) 65,841 17,192		15,196 50,645 65,841		
Total Fund Balance		42,282		92,711	
Total Liabilities and Fund Balances		\$ 42,610		\$ 93,904	

ONTARIO MASTERS ATHLETICS STATEMENT OF OPERATIONS BY SOURCE AS AT DECEMBER 31, 2017

	2017	2016	2015		
MEMBERSHIP REVENUE AND GENERAL EXPENSES: Revenue: Membership Fees Sponsorship	\$ 35,600	\$ 35,213 -	\$ 41,655 4,000		
Sale of Material	415	67	-		
Total Revenue from Memberships	36,015	35,280	45,655		
Expenditure: AO Payment Awards - General	23,650 1,687	23,836 80	20,877		
Advertising/Promotional	8,389	310	1,793		
Internet/Website	936	278	870		
Insurance	1,380	1,380	1,380		
Equipment Purchases	71,942	3,450	4,682		
Storage Rental	1,252		-		
Other Expenses	3,440	1,738	2,254		
	\$112,675	\$31,071	\$31,858		
Net Revenue (Expenditure) from Memberships	(\$76,660)	\$ 4,209	\$ 13,797		
NET REVENUE FROM EVENTS: Revenue: Entry Fees	\$ 141,144	\$ 61,206	\$ 39,401		
Other Income	_	_	_		
other income	\$ 141,144	\$ 61,206	\$ 39,401		
Expenditure: Facility Rental Sanction Fee Medical Staff Officials Medals/Ribbons Administrative Expenses Supplies	34,857 14,565 6,196 20,107 20,081 3,440 15,667	18,843 600 4,361 11,471 10,451 1,847 3,456	10,171 3,396 7,230 6,124 1,565 1,589		
Club Payment			150		
	\$ 114,912	\$ 51,029	\$ 30,224		
Net Revenue (Expenditure) from Events	\$26,232	\$10,177	\$9,177		
EXCESS OF REVENUE OVER EXPENDITURE	(\$50,428)	\$14,386	\$22,974		
TRANSFER (TO) FROM TO2020 RESERVE	\$1,780	\$810	(\$27,680)		
Fund Balance, Beginning of Period	\$65,841	\$50,645	\$55,351		
FUND BALANCE, END OF PERIOD	\$17,192	\$65,841	\$50,645		
Summary: Total Revenue Total Expenses Transfers Net Revenue	\$177,159 227,587 1,780 (\$48,648)	\$96,486 82,100 810 \$15,196	\$85,056 62,082 (27,680) (\$4,706)		

Ontario Masters Athletics Events 2017

	MiniMeet 1 York	MiniMeet 2 York	MiniMeet 3 York	Indoor Champ. York	Outdoor Champ. Varsity	XC 5K Taylor Creek	XC 8K Sunnybrook	XC 5K Niagara AO/OMA	Total (Regular Events)	CMA Indoor York	CMA/NCCWMA Outdoor York Lions	CMA Banquet	Farquharson Mem X-C	Total (Other Events)	Total (All Events)
	15-Jan-17	29-Jan-17	19-Feb-17	26-Feb-17	6-Aug-17	1-Oct-17	5-Nov-17	12-Nov-17		12-Mar-17	13-Aug-17	12-Aug-17	15-Oct-17	2.0	210.1.0)
REVENUE: Entry Fees Other Revenue	\$4,459	\$3,511	\$3,670	\$5,460	\$12,543	\$2,115	\$2,524	\$1,178	\$35,459	\$12,055	\$88,180	\$3,080	\$2,370	\$105,685	\$141,144
Total	\$4,459	\$3,511	\$3,670	\$5,460	\$12,543	\$2,115	\$2,524	\$1,178	\$35,459	\$12,055	\$88,180	\$3,080	\$2,370	\$105,685	\$141,144
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EXPENSES: Facility Rental	\$1,129	\$1,129	\$1,129	\$1,051	\$1,166	\$349	-		\$5,953	\$2,203	\$26,701	-	-	\$28,904	
Sanction Fee Medical Services	- \$332	-	- \$332	- \$405	\$833	\$226	-		2,129	\$716	\$14,565 \$2,899	-	- \$452	\$14,565 \$4,067	14,565 6,196
Officials	\$332 \$860	\$1,000	\$332 \$890	\$405 \$1,415	\$033 \$2,960	\$220	-]	7,125		\$2,699 \$10,167	_	\$432	\$4,067 \$12,982	20,107
Awards	\$000 -	φ1,000 -	\$090 -	\$2,551	\$2,495	_	_		5,045		\$9,702	_	\$528	\$15,035	20,107
Admin. & Misc.	\$103	\$103	\$103	\$103	\$215	\$107	\$670		1,403		\$1,831	-	ψ320 -	\$2,037	3,440
Meet Supplies	\$127	\$47	\$47	\$816	\$1,586	\$88	\$91		2,803		\$9,327	\$3,318	\$111	\$12,864	15,667
Club Payment	12.554	+2 270	+2 504	+6 244	+0.255	+774	+764		+24.450	+40.052	+75.400	+2.240	+4 004	-	-
Total	\$2,551	\$2,279	\$2,501	\$6,341	\$9,255	\$771	\$761	\$0	\$24,458	\$10,852	\$75,192	\$3,318	\$1,091	\$90,454	\$114,912
NET REVENUE	\$1,908	\$1,232	\$1,169	(\$881)	\$3,288	\$1,344	\$1,762	\$1,178	\$11,001	\$1,203	\$12,988	(\$238)	\$1,278	\$15,231	\$26,232
Indoor Season Outdoors Cross-Country Other Events	1,908	1,232	1,169	(881)	3,288	1,344	1,762	1,178	\$3,429 3,288 4,284		12,988	(238)	1,278	\$15,231	\$3,429 3,288 4,284 15,231
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